

Retail Salespersons (41-2031)

Occupation description: Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. Excludes "Cashiers" (41-2011).

Employment and Job Openings

	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement	Total
Alaska	10,751	11,990	11.5	124	419	543
United States	4,261,600	4,968,400	16.6	70,680	125,190	195,870

Job outlook

Alaska: Alaska's employment growth is moderate with very high employment opportunities. [Read more.](#)

2013 Wages ?

	Mean Wage and 95% Confidence Interval			Wage by Percentile		
	Low	Mean	High	10th	Median	90th
United States	n/a	12.20	n/a	8.09	10.16	18.66
Alaska	12.59	13.02	13.45	8.84	11.55	18.93
Anchorage/Mat-Su Area (MSA)	12.56	13.18	13.80	8.77	11.49	19.61
Fairbanks North Star Borough (MSA)	12.26	13.33	14.40	8.91	12.05	20.50
Southeast Region	12.58	13.37	14.16	9.66	12.57	18.91
Balance of State	11.00	11.64	12.28	8.79	10.94	16.03

Labor Force Indicators

2012 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
14,136	2,554	18.1	26.6	20.6

2012 Potential Supply

Qualified but working in another occupation	5,132
Currently employed in a lower paid occupation	962
UI claimants previously working in occupation	1,576

2012 ALEXsys Employment Data

Number of registrants	6,665
Number of job position postings	1,162

Ratio of registrants to job position postings

5.7

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: Less than high school

Work experience: None

On-the-job training: Short-term on-the-job training

Training Resources

	Degree
Amundsen Education Center	
Tourism Industry Job Skills Program	

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